

smart OMS

XS Infosol Inc.



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Introduction

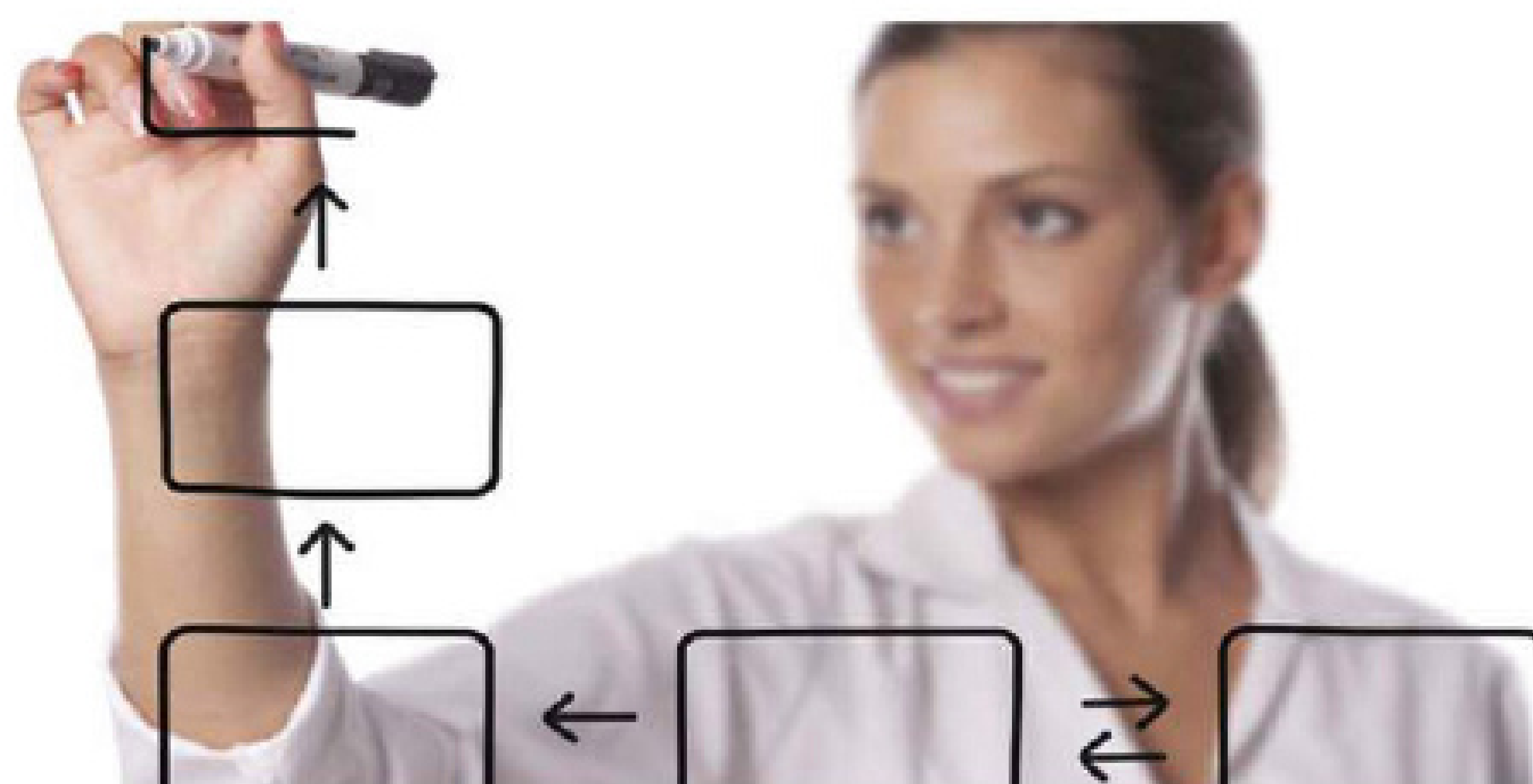


Introduction

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Smart OMS is an electronic system developed to execute securities orders in an efficient and cost-effective manner. Many companies use OMS for tracking the progress of each order throughout the system. Smart OMS is an important module of the BOSS(Business Operation Support System) solution. Smart OMS manage client master, Lead management, easibility Management, order management, product management, User Management, Channel Sales Management, Rights Management, TAT/Escalation Management, Provisioning Management, Document Management, Reports etc. It helps you tackle various business challenges by helping you establish and execute orders in the quickest possible manner.

With Smart OMS operators can create multiple services that could be basic or add-on services. This provides easy steps to manage the service plan with all plan details, like billing information, rates and deposits.





Why Smart OMS?

Why Smart OMS?

- An order management system can help you in several ways
- Automate to save on labor cost
- Improve customer satisfaction
- Operate more efficiently
- Manage multiple sales channels
- Integrate with other systems
- Reduce stress & increase your profits

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Main Features



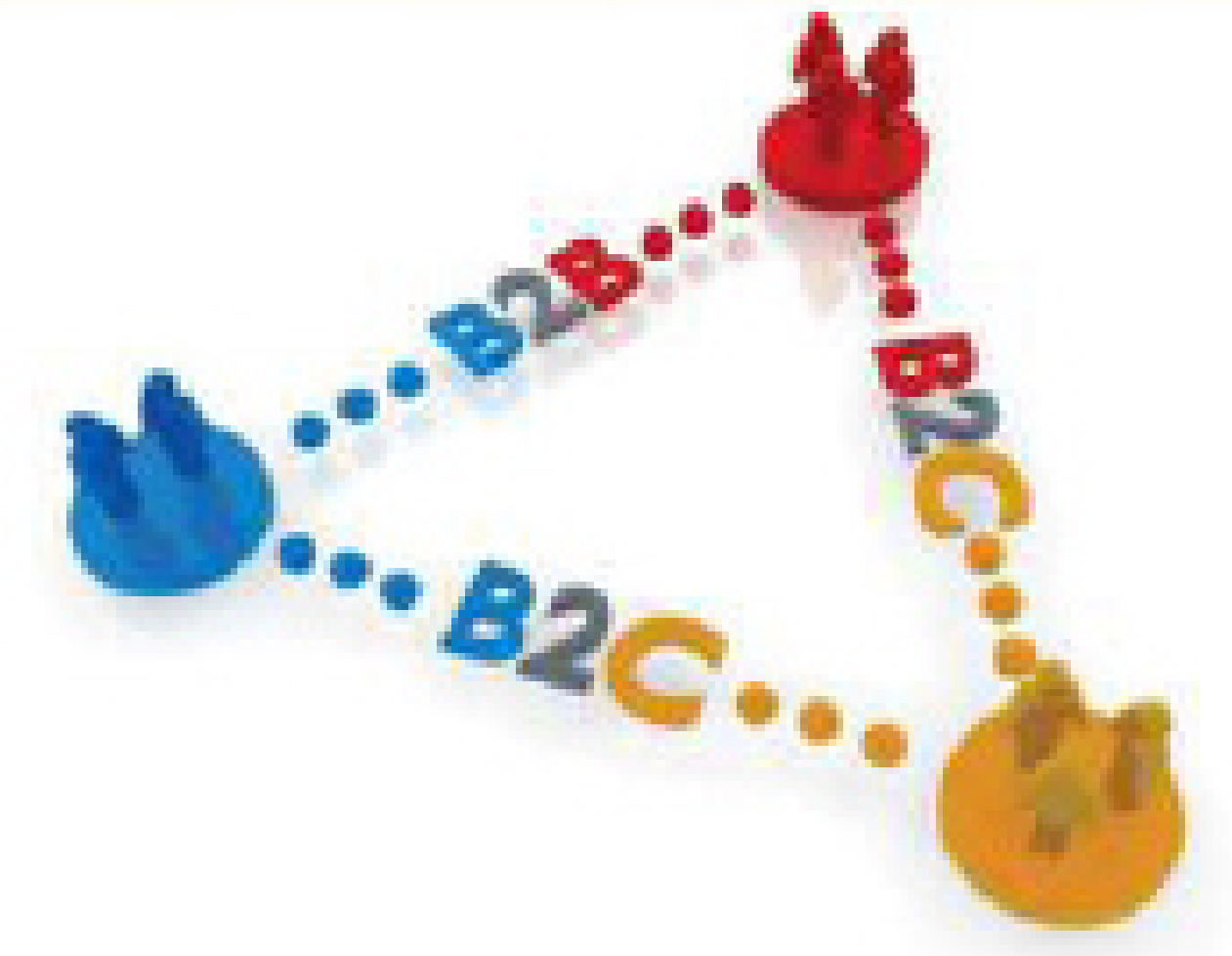
Features

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- Lead Management
- Feasibility Management
- Order Management
- Dynamic Approval Management
- Document Management
- Dynamic Work Flow
- Provisioning Management
- Customer Management
- Product Management
- Reports
- Email/SMS
- Rights Managements
- User Management
- Channel Sales Management
- TAT/Escalation management



Lead Management



Features

- Lead management is a disciplined set of processes and procedures that ensures no enquiry is lost and all qualified leads are pursued by sales.
- A lead management automates all lead management processes from beginning to end, including capturing enquiries.
- The system provides complete visibility. It provides complete transparency and visibility into what's happening with each lead in real time.
- It allows sales people to see all of their available leads in one central location.
- Sales and marketing managers can view and analyze lead follow up-rates for specific sales people.
- Every action to be performed from a central location.
- Sales person can view his lead or others lead at one location depending upon rights
- Lead can be searched by different parameters

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Feasibility Management



Features

- Feasibility Management consists two steps-
 - BSO /POP feasibility
 - Technical Feasibility

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Order Management



Features

- Order management are software application that manage sales order processing.
- An order management manages processes that involve order entry, approval, installation process.
- Order Management module contains the basic information of client.
- Installation address , Billing address captures in order management
- Contact Details of Authorized Signatory is also capture in the system.
- Payment details also captures in the system. If payment is recieved, payment mode, amount, Bank Details capture in the system.
- Product details can also be edit in the system
- ID proof , Address proof details can also be captured in the system

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Keeping track of
what's selling is easy



Dynamic Approval Management



Features

- Business processes need human intervention.
- In approval management you send approval request to approvers enabling them to make decisions and thus advancing the process.
- In order management system approval matrix is generated which decides the flow of approvals.
- However administrator can change the approval matrix as per the process.
- Administrator can set different approval matrix for different products or product categories.
- Once an approval person provides his approval, order will flow into next approval bucket.
- This chain will continue till the last approval person mentioned in the approval matrix.
- Approval authority can also reject/cancel the order and resend this back to a specific step. From this step order can be recreated after making necessary corrections.

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Dynamic Work flow Management System



Features

- It coordinate task, resources, and data according to the formal representation of the process logic.
- The work flow of order Management system capable of supporting dynamic changes on executing instances in a flexible manner are thereby demanded.
- The complete process of OMS has several steps. However administrator can increase or decrease the steps as per the requirement.
- Process can be differentiate as per the product or category.
- There can be two different process flow for two different products.
- Process flow can be different as per the client business.

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Customer Management



Features

- Unlimited customer can be added in the system.
- Existing customer can be imported through CSV upload
- Edit/Delete customer
- Ease search customer through database
- View active/inactive/suspended customers
- Can assign multiple customers in the same group.
- Search the customer on different basis like Customer code, GL code, Company name, Phone no, Email id, CRM(Customer Relationship Manager), Client type, Branch etc.
- Set customer status
- View clients products

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User Management



Features

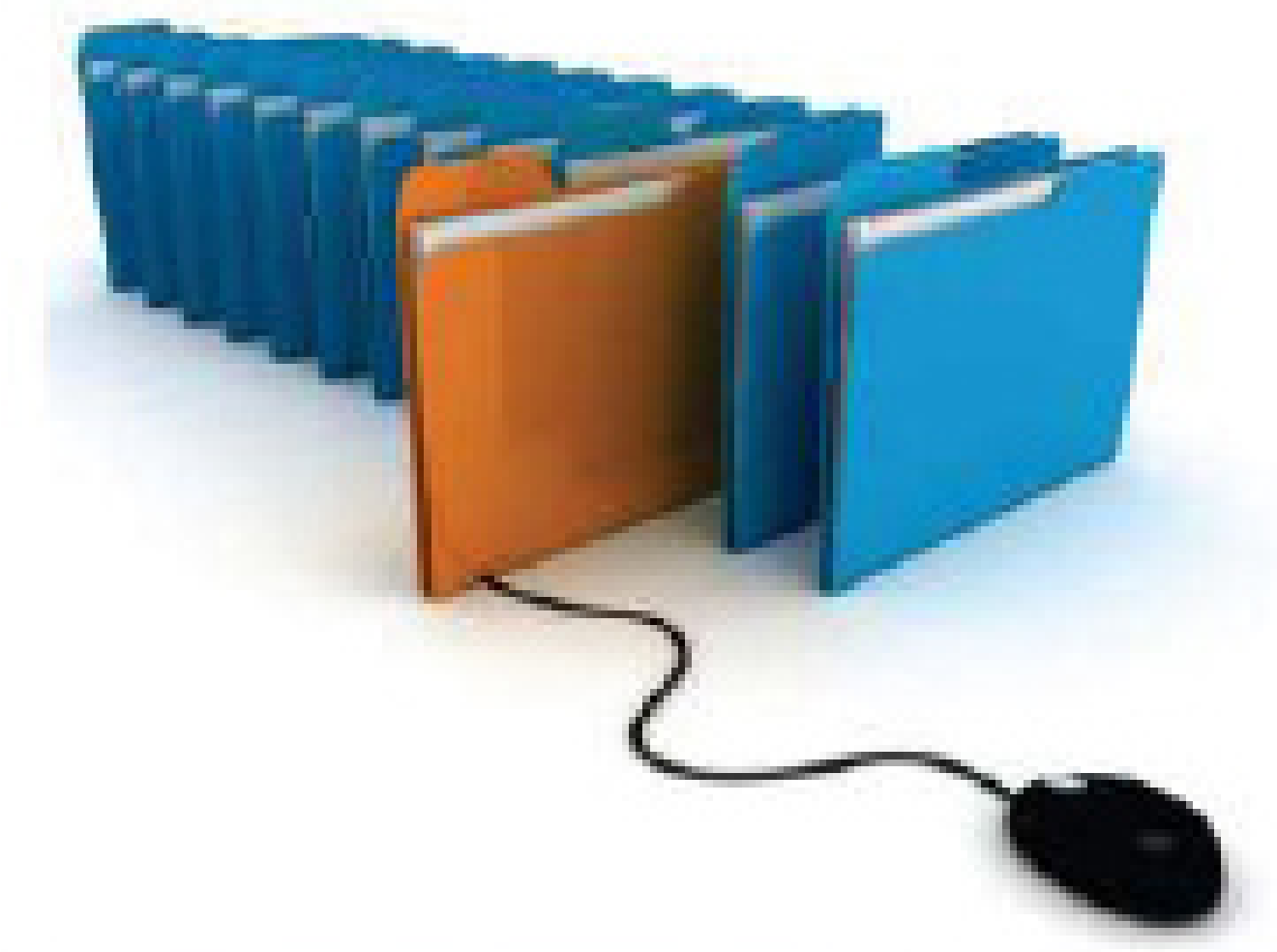
- User login is IP restricted.
- Users can login in the portal through the IP address which are allowed to user
- Unlimited user creation for accessing the software
- Multiple users can access the software at the same time
- Search the user through different parameters like Employee code, Username, Email, Designation, Branch, First name, etc.
- Reporting person can be assigned.

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We value relationships

Document Management



Features

- Document management services needed to allow organizations to capture and manage electronic files and automate document centric business process.
- Multiple scanned document can be uploaded into system
- Uploaded document can be fetched from any bucket
- Documents like address proof, CAF(customer aquisition form), Network diagram, approavl document, can be uploaded at specific places.
- ID proofs can also be uploaded.
- Documents can be uploaded in any format into system

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Document Management

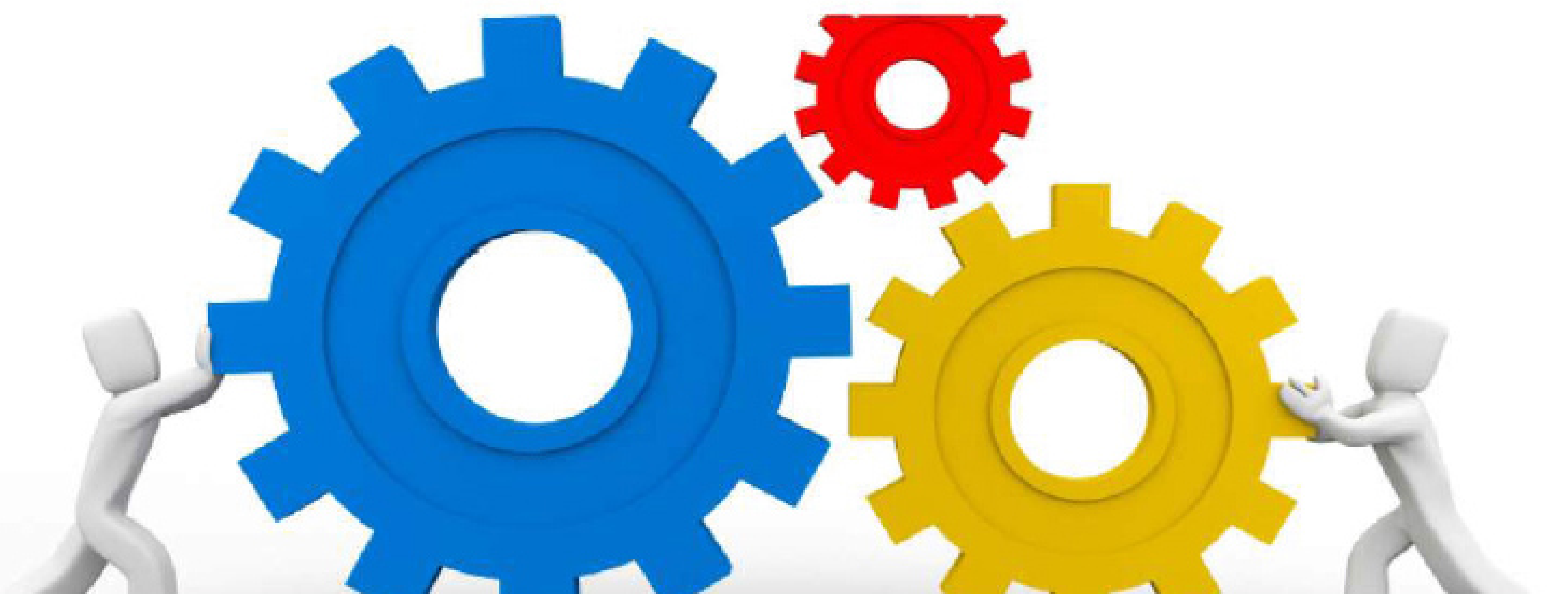
Product Management



Features

- Create unlimited product and category.
- Ability to add attachment for your products
- Ease search products through database
- Set active or inactive to your products
- Define dynamic work flow for your products
- Set attributes for your products
- Set setup or installation charges for your products
- Enable/Disable set up fee per product
- Enable/ Disable discount per product
- Set Recurring cost as per product

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Rights Management



Features

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- Multiple users can use this portal with their user name and password simultaneously.
- Admin can assign different type of rights to different users.
- Rights can be assigned to a particular group or user.
- User can access the portal as per his rights.
- Several type of rights can be assigned to user like Branch rights, user rights, Menu rights, Group rights, etc...
- IP restriction can be applied on the users. User can access the portal only with the IP which is allowed for him.
- Channel Sales Management:
- Channel Sales Management is a means of distributing products to the marketplace, either directly to the end customer, or indirectly through intermediaries such as retailers or dealers and distributors.



Login to your account



Email/SMS



Features

- Email/SMS functionality is available in system
- An Email/SMS will be sent to the user on each updation in system.
- Email/SMS sent in below condition:--
 - Lead creation
 - Feasibility updation
 - Order creation
 - Approval or Rejection
 - installation

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Reports



Features

- Easily search the different reports on the basis of customer code, company name, Group code etc...
- Event logs are generated in which login details of all software users.
- Public IP and local IP of login user inserted in event logs.
- Can export all report in Excel format
- Lead report, Branch wise report, order report are effective features of billing software.
- Can generate the report for the particular branch for any period of time.
- Can generate the lead report for particular Zone

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Payroll Management Module



Features

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Provident Fund (PF)

- Provision to mark an employee as per PF Eligibility or exempted from PF.
- For all PF Eligible employees, automatic calculations of Employee PF Deduction, Employer PF contribution and Employer EPS Contribution
- Provision to restrict deduction upto statutory limit or calculate on the entire Basic
- Handling of PF calculations on arrears
- Facility to deduct VPF (Voluntary Provident Fund) from the employee salary
- Calculation of PF

ESI

- Provision to mark an employee as per ESI Eligibility or exempted from ESI.
- For all ESI Eligible employees, automatic calculations of Employee ESI Deduction and Employer ESI contribution
- Automatic computation and deduction of ESI on the Gross payout
- Inbuilt features to continue deductions upto required period when an employee moves out of the ESI limit.



Contact Us



THE INVINCIBLE TECHNOLOGY

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